



Beginning on the following page is your 2018 list of companies that have pledged you, NCA members, special discounts. Please be sure you write your NCA member number on all your orders to receive your discounts.

YOUR NCA MEMBER# _____

Please also place your NCA # on ALL your orders EVEN for firms NOT listed in this brochure. When you notice an additional discount is provided, please contact the NCA office (800-NCA-1321) so we can assist the supplier in publishing these great discounts.

We invite you to take special note of each company's membership level (in parentheses after the company name), and thank them for their unique support of the National Costumers Association.

Buyers Group 2018 Chairs

Gary Broadrick and Glenn Alexander • 615-256-0070 • president@performinc.com

The National Costumers Association, its officers, nor its representatives are not responsible for errors in this printing. Always verify all discounts and terms with the company before finalizing purchases.

2018 Buyers Group and Vendor Members

ALEXANDERS COSTUMES (GOLD)

www.alexanderscostumes.com

(800) 899-ALEX

Fax (888) 287-8492

info@alexanderscostumes.com

12125 Day St #W

Moreno Valley, CA 92557

Contact: Leslie Fournier

Specialties: High retail quality costumes and costume accessories.

Discount: All NCA buyers will receive 2% discount to start with Alexanders. \$2,500 = 5%; \$7,000 = 7%; \$10,000 = 10%.

Terms: Must provide NCA# when ordering to receive discount. Once you've accumulated the next level discount, must advise Alexanders Costumes. No other special discounts allowed.

BAUER PACIFIC IMPORTS

(SILVER)

www.bauerpacificimports.com

(925) 294-4002

Fax (925) 294-4063

bauerpacific@aol.com

174 Lawrence Dr., Ste A

Livermore, CA 94551

Contact: David Bauer

Specialties: Venetian and festive masks, costume accessories, Halloween décor, Mardi Gras, luau, lanterns, hats, wigs, boas, disco balls, umbrellas.

Discount: NCA members in good standing receive: Orders over \$1000, 5%; orders over \$2,500, 7%; orders over \$5,000, 10%.

Terms: New accounts must pre-pay their orders by Visa/Mastercard or money order. Established accounts receive 30-day payment terms from date of shipment. A 2.5% monthly finance charge will be applied to delinquent accounts. To apply for an open ac-

count a minimum order of \$250 and a credit application must be completed and approved.

Please note: All discounts and special prices are void if not paid within terms.

CAMDEN PASSAGE (SILVER)

www.camdenpassage.com

(888) 755-5578

Fax (888) 955-5578

info@camdenpassage.com

115 First St.

Collingwood, ON L9Y 4W3

Contact: Victor Del Zoppo

Specialties: Theatrical & Cosmetic Contact Lenses; UV, Glow in the Dark & Glitter Face & Body Paint.

Discount: 5% Off

CAUFIELD'S (SILVER)

www.caufields.com

(502) 583-0636

Fax 502-583-2002

janine@caufields.com

1006 W. Main St.

Louisville, KY 40202

Contact: Kerry & Janine Caufield

Specialties: Theatrical makeup, hats, costumes, masks, wigs, seasonal decorations, magic, theatrical accessories

Discount: As an incentive to NCA members only, we are offering a low minimum opening order with Net 11/1/18 dating of only \$400 with approved credit. This will enable you to combine products from several major manufacturers to reach the \$400 minimum. Dating orders will ship after June 1. All subsequent orders of \$50 or more will also receive the benefit of November 1 dating. Place your order by April 1 and you can special order any item from the manufacturers listed above, even

items we do not regularly stock. Simply fax or email us your order on the specific manufacturer's order form and we will get the items in for you. This will eliminate the need for you to reach high minimums with each company and still get the merchandise needed with Halloween dating terms.

CHARADES/DIAMOND COLLECTION (SILVER)

www.charadescostumes.com

(626) 435-0077

Fax (626) 369-5096

sales@diamondcostume.com

14438 Don Julian Rd.

City of Industry, CA 91746

Contact: Andrea Ibarra

Specialties: Manufacturer of top quality licensed and generic Halloween costumes; providing affordable, deluxe quality garments.

Discount: 10% discount year around.

Terms: Minimum initial order: \$300. Minimum re-order: \$100

CINEMA SECRETS INC (SILVER)

www.woochie.com

(818) 846-0579

Fax (818) 846-0431

jon@cinemasecrets.com

4400 Riverside Drive, Unit 110,
Burbank, CA 91505

Contact: Jon Stein

Specialties: Special FX latex appliances, cream and water activated makeup, blood and liquid latex. Easy to use makeup and appliance kits.

Discount: NCA members receive a 20% discount on all orders

Terms: Net 30 on everyday orders and Halloween dating of 11/5 for seasonal orders with approval.

COSTUME AGENT (SILVER)

www.costumeagent.com

(248) 888-0996

Fax (866) 898-3369

Ray@costumeagent.com

3160 Ridgeway Ct.

Commerce Twp, MI 48390

Contact: Ray Jabro

Specialties: Halloween costumes and ugly sweaters including Progressive Flo, Average Joe's, Rockford Peaches, and Home Alone.

Discount: 5% discount year round. Occasionally free shipping offers are announced.

DILLON, INC (SILVER)

www.dillonimporting.com

(800) 654-3696

Fax (405) 942-4705

jeff@dillonimporting.com

PO Box 75939

Oklahoma City, OK 73147

Contact: Jeff Goodner

Specialties: Toys, novelties, pirate merchandise, animal masks, Halloween décor and costume accessories

Discount: Members always receive our lowest case price for any quantity purchased. Free freight with an order of \$300 or more.

Terms: Halloween dating available with approved credit.

DISGUISE, INC./DIVISION OF JAKKS PACIFIC (PLATINUM)

www.disguise.com

(858) 391-3600

Fax (858) 391-3601

info@disguise.com

12120 Kear Place

Poway, CA 92064

Contact: Ken Russell

Specialties: Licensed costumes and accessories.

Discount: Generic Costumes: 16% from list price; Generic Accessories: 16% from list price; Licensed Costumes: 12% from list price; Licensed Accessories: 12%

from list price. Discounts do not apply to closeouts or special buys. Minimum opening order is \$1000. Minimum order to qualify for the Premium NCA Discount is \$2500. Opening orders must be received by Disguise by 3/19/2018 to receive full benefits. No extensions will be granted. Members placing opening orders by 3/19/2018 will continue to receive full program discounts on all reorder activity for the 2018 season. Members who do not place orders by 3/19/2018 will realize only the benefits of the Disguise Standard Discount schedule and return policy. For members placing their opening order by 3/19/2018, a 1% Defective Allowance (DA) will apply to all orders placed for 2018. DA will be shown as a discount on each invoice. DA is in lieu of return of any defective product to Disguise.

Terms: Orders placed by 3/19/2018 exceeding \$2500 net will receive Net 11/10/2018 dating terms. Orders b/w \$1000 and \$2500 will receive Net 30 day terms. All payment terms subject to approval by Disguise/Jakks Credit Dept. NOTE: Delinquent accounts risk forfeiture of discounts and extended dating terms. Credit Card Transactions are available through Disguise/Jakks Credit Dept. FOB Jakks DC's - Walnut CA/Brampton ON. All orders placed for "FBA" will incur a 5% surcharge and require a \$250 minimum order value per Amazon warehouse location. Contact local rep for more information. For total NCA purchases exceeding \$1.495 million but less than \$1.575 million, Disguise will rebate 1.0% of net purchases. For total purchases exceeding \$1.575 million, Disguise will rebate 2.0% of net purchases. Net sales are defined as invoiced shipments

minus any outstanding unpaid member balances as of February 1, 2019.

DREAMGIRL INTERNATIONAL (SILVER)

www.dreamgirldirect.com

(323) 268-0220

Fax (323) 268-4913

customerservice@dgbrands.com

5548 Lindbergh Lane

Bell, CA 90201

Contact: Lorraine Imrich

Specialties: Dreamgirl is the leader in contemporary costumes and wigs. Dreamgirl has a long-standing tradition of innovation, on-trend design, and elaborate, high-quality details.

Discount: All NCA members qualify for a 3% discount regardless of past sales volume history. They could qualify for additional discount based on their sales volume and history.

Terms: Shipping terms will be FOB Bell, CA. Halloween dating will be offered to customers who are credit worthy and compliant with Dreamgirl policies.

DRESS UP AMERICA TOY INC. (SILVER)

www.dressupamerica.com

(718) 436-0031

Fax (718) 775-3200

sales@dressupamerica.com

234 Lee Ave. 8th Floor

Brooklyn, NY 11206

Contact: Barry Grossman

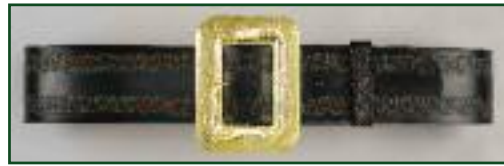
Specialties: We have excellent quality costumes and accessories for all ages as well as Pretend Play Dress Up.

Discount: NCA members are entitled to a 10% discount. Free shipping for orders above \$1,500. Halloween dating (subject to credit approval).

Terms: Halloween dating terms applicable only to Halloween orders shipping after June 1, 2018.



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866-35-SANTA toll free
724-929-7301 fax
www.halcoholidays.com

ELLIE SHOES INC. (SILVER)
www.ellieshoes.com
(714) 771-0015
Fax (714) 771-0057
info@ellieshoes.com
1050 N. Batavia Street #B
Orange, CA 92867
Contact: Leslie Wandell
Specialties: Ellie Shoes has footwear for all your costuming needs!

Discount: 5% year round, 10% from Jan 1 – March 31, 2018, 12% at Halloween & Party Expo (Jan 12 – Jan 15, 2018).

Terms: Please have NCA membership number included on the purchase order, e-mail, or fax. Halloween dating subject to CIT approval.

ELOPE, INC. (SILVER)
www.elope.com
(719) 328-1312
Fax (719) 328-1261
info@elope.com
10035 Federal Drive
Colorado Springs, CO 80908
Contact: Kelli Borel
Specialties: Funnovative wearables for all costume, cosplay and celebrations. Original and licensed products.

Discount: New customer = 10% discount on first order (bricks and mortar stores only). Existing customer: 5% discount on all re-orders (bricks and mortar type stores only). Priority shipping given to NCA members – ship first and fast.

Terms: Opening order \$200, re-orders \$100. First 3 orders credit card, after which you may request Net 30 with approved credit.

FORUM NOVELTIES INC. (PLATINUM)
www.forumnovelties.com
(516) 536-4600
Fax (516) 536-9741
info@forumnovelties.com
1770 Walt Whitman Rd.
Melville, NY 11747
Contact: Robert Kamin
Specialties: Costumes, masks, makeup, wigs, décor, props, Halloween accessories, jokes, tricks, novelties, Mardi Gras, St. Pats, luau, Christmas.
Discount: 5% discount on all orders on all categories; 7% on orders over \$5,000; 10% on orders over \$10,000; 15% for orders over \$15,000. Discounts will be given retroactively at the end of the season.
Terms: Halloween dating Nov. 10th.

FROGGY'S FOG LLC (SILVER)
www.froggyfog.com
(615) 469-4906, x26
Fax (615) 346-9430
sales@froggyfog.com
302 Rutherford Lane
Columbia, TN 38401
Contact: Megan Walker
Specialties: Fog, haze, snow and bubble machines and fluids.
Discount: We offer an exclusive pricing structure on a variety of theatrical fluids and machines, up to 65% off.

FUNNY FASHION USA (SILVER)
www.funnyfashion.com
(719) 260-7744
Fax (719) 260-7743
info@funnyfashion.com
PO Box 688
Monument, CO 80132
Contact: Diane Lutz
Specialties: Large selection of value-priced Halloween, Masquerade, and Theatrical costumes and accessories. Quality fabrics, detailed embellishments, and

unique styles.
Discount: Discounts are based on past and current purchases. Please inquire.
Terms: Halloween Dating November 10, 2018 WAC, FOB Funny Fashion Distribution Point.

FUN WORLD/INCHARACTER (SILVER)
www.fun-world.net
(516) 873-9000
Fax (516) 873-9005
alex@fun-world.net
80 Voice Road
Carle Place, NY 11514
Contact: Alex Losito
Specialties: Costumes, wigs, masks, weapons, accessories, décor, make up, Santa suits, beards, Valentines, St. Patrick's Day, Easter
Discount: NCA Members automatically receive 10% off our "List Price" on "ALL" items in our line. Group "SELECTED" or "RECOMMENDED" items receive an "ADDITIONAL" discount of 10-30%. Additional discount varies, see official FunWorld/NCA and InCharacter/NCA order forms for exact price/discount.
Terms: Seasonal dating (net Nov. 10th) available upon credit review for USA-based customers. We offer free freight on orders over \$2,500 (or 300 lbs) per warehouse. This is only available to a USA-based ship-to address. International members please call or email for details.

GHOULISH PRODUCTIONS/CARETAS REV S.A. DE C.V. (SILVER)
www.GhoulishProductions.com
(866) 336-1227
Fax (866) 336-1227
sales@ghoulishproductions.com
Alfonso Junco #4
Col Lazaro Cardenas
Cuernavaca, Morelos,
Mexico 62080

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for 2018

UNDERWRAPS

www.underwraps.net

For 2018 Catalog Requests,
email info@underwraps.net

(888) 229-2879
info@underwraps.net

Contact: Adriana Espinosa
Specialties: Latex products: Masks, accessories, appliances. Decoratives, props and display, costumes with masks or accessories.

Discount: All NCA members have a 10% discount on every product of Ghoulish or Sporch Catalog. If order is paid before April 1st, you will get an extra 5% discount.

Terms: NCA members have the possibility to have a special assortment (Best Sellers and Classical Items) with special net price. This promotion should not be combined with previous discount.

GRAFTOBIAN MAKE-UP (SILVER)

www.graftobian.com
(608) 222-7849
Fax (608) 222-7893
ordermakeup@graftobian.com
510 Tasman St.
Madison, WI 53714

Contact: Janine Wardale
Specialties: Professional makeup for stage, screen, Halloween, HD beauty, fantasy, clowning, gore, etc. Made in USA.

Discount: NCA members will receive a one tier level increase in their earned discount per the schedule on the back of our 2017-18 wholesale catalog.

Terms: Orders for the year need to have exceeded \$1,000 before discount level increase kicks in. On-time payment is required. Halloween orders must be in by April 15.

HALCO (GOLD)

www.halcoholidays.com
(724) 929-7300
Fax (724) 929-7301
info@halcoholidays.com
723 East Railroad Ave.
Verona, PA 15147

Contact: Terri Greenberg
Specialties: High quality Santa Claus suits, Mrs. Claus, Elves,

Santa's Helpers, Santa & Mrs. Wigs & Beards, Hats, Stockings and and Christmas accessories.

Discount: NCA members receive a 4% discount on orders placed by 5/31/18 plus 5% discount on orders of \$1,500 or more. There is no minimum order.

Terms: Credit card or terms given to qualified accounts.

I LOVE YUMIO (SILVER)

www.iloveyumio.com;
wholesale.iloveyumio.com
(858) 876-5957
leigh@iloveyumio.com
2345 Marconi Ct., Ste A
San Diego, CA 92154

Contact: Leigh Voli
Specialties: Plush onesies — dual costume/pajama — most preferred for kids and adults!

Discount: 10% off \$500-\$1,500; 15% off \$1,500+

JACOBSON HAT COMPANY, INC. (SILVER)

www.jhats.com
(800) 233-4690
Fax (800) 882-5428
sales@jhats.com
1301 Ridge Row
Scranton, PA 18510

Contact: Jeff Jacobson
Discount: Call for details

KRYOLAN PROFESSIONAL MAKE-UP (SILVER)

www.kryolan.com
(415) 863-9684
Fax (415) 863-9059
info-usa@kryolan.com
132 Ninth St., 2nd Flr.
San Francisco, CA 94103

Contact: Joe Korts
Specialties: High quality make-up and accessories for stage, TV/film, beauty, face/body paint and FX.

Discount: NCA are treated as an umbrella group and enjoy reduced opening and annual mini-

mums. Contact your Kryolan rep for details.

Terms: Net 30 provided after approved application.

MEHRON MAKEUP (SILVER)

www.mehron.com
(845) 426-1700
Fax (845) 426-1515
info@mehron.com
100 Red Schoolhouse Rd.
Chestnut Ridge, NY 10977

Contact: Peter Sandusky
Specialties: Professional makeup for stage, screen, special FX, and beauty since 1927.

Discount: 5% off all qualifying orders; increases to 10% off once YTD purchases reach \$2,500; 15% off once YTD purchases reach \$5,000. Once achieved, the discounts apply for the rest of the year. Discount applies to 2018 Mehron Dealer Wholesale Pricing. \$500 minimum first order, \$200 minimum on additional orders. Discounts cannot be combined with other offers and apply to qualifying products. Discounts cannot be applied to previous purchases. Proof of membership must be presented with P.O. in order to receive Membership Discount.

Terms: If qualified, strict Net 30 Payment Terms apply. New accounts must meet Credit and Dealer Account requirements.

MORRIS COSTUMES (SILVER)

www.morriscostumes.com
(704) 332-3304
sean@morriscostumes.com
6900 Morris Estate Dr.
Charlotte, NC 28262
Contact: Sean Morris



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info@aeromaxtoys.com
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www.thepiratedressing.com

(323) 284-7201

Fax (888) 229-1577

info@thepiratedressing.com

10685-B Hazelhurst Drive

#12134

Houston, TX 77043

Contact: Aditya Aggarwal

Specialties: Rental quality pirate, medieval, Renaissance and steampunk outfits.

Discount: Quantity discounts up to 15% offered to all registered customers. Also, NCA members are eligible for an additional 5% discount on orders above \$500.

Terms: Discounts are only applicable for orders above \$500.

PROP BADGER, LLC (SILVER)

www.propbadger.com

(404) 593-5902

propbadger@gmail.com

1079 Oak St., SW

Atlanta, GA 30310

Contact: Sawyer Gosnell

Specialties: Vacuumformed masks and shells.

Discount: 50% off my Etsy rate, only for NCA members.

Terms: Minimum order of \$80.

RASTA IMPOSTA (SILVER)

rastaimposta.com

(856) 939-9599

Fax (856) 939-5990

sue@rastaimposta.com

PO Box 7

Runnemede, NJ 08078

Contact: Sue Wellington

Specialties: Original, creative, humorous, licensed and unlicensed costumes and novelty hats for adults, children and pets.

Discount: 5% discount when minimum of \$500 order is received by February 28, 2018

Terms: Order must be a minimum of \$500. Order must be received February 28, 2018. Order must ship by end of July.

RG COSTUMES & ACCESSORIES, INC. (SILVER)

www.rgcostume.com

(626) 858-9559

Fax (626) 858-9798

halloweenbyrg@aol.com

726 Arrow Grand Circle

Covina, CA 91722

Contact: Roger Lee

Specialties: Halloween costumes and accessories, wigs, sexy costumes, gorilla suits, Christmas Santa suits and costumes, animal onesies, hoodies.

Discount: 15% discount off listed prices for order over \$500. No discount for order less than \$500.

Terms: Halloween dating (11/1/2018) for order amount over \$1,500. Net 30 days for order amount less than \$1,500.

ROCKSTAR WIGS (SILVER)

www.rockstarwigs.shopgate.com

(832) 742-9705

service@rockstarwigs.com

3250 Bingle Rd.

Houston, TX 77055

Contact: Rick Joggerst

RUBIE'S COSTUME COMPANY (PLATINUM)

www.rubies.com

(718) 846-1008

Fax (516) 326-1713

asavarese@rubies.com

One Rubie Plaza

Richmond Hill, NY 11418

Contact: Art Savarese

Specialties: Rubie's is the world's largest manufacturer and distributor of Halloween licensed and non-licensed costumes and accessories.

Discount: Please contact your local representative or Rubie's customer service department at 516-326-1500 and ask about details on the New Rubie's 2018 Discount Schedule. In addition, if your purchases exceed \$25,000 in shipped invoices, you will be

enrolled in the New Rubie's Reward Program.

SASSY ROYALS HATS, LORDS & LADIES, INC. (SILVER)

Sassyroyals.com

(337) 540-3098

Fax (337) 439-0807

annegmonlezun@yahoo.com

801 West Bayou Pines Dr.

Lake Charles, LA 70601

Contact: Anne G. Monlezun

Specialties: "Sassy Royals Hats" specializes in custom Gatsby's, Showgirl, fashion, Mohawks, and unique hats.

Discount: 5%

SEASONS USA, INC. (SILVER)

www.seasonsusainc.com

(866) 511-0161

Fax (905) 877-9389

info@seasonsusainc.com

3963 Oneida St.

New Hartford, NY 13413

Contact: Trevor Blatherwick

Specialties: Decorations, prop and décor items; licensed items from Star Wars and assorted Disney properties.

Discount: 10% off

Terms: Net 30 days OAC

SMIFFY'S (GOLD)

www.smiffys.com

(888) 776-4339

Fax (888) 776-4339

maxineandrews@smiffys.com

Heapham Rd. South

Gainsborough, Lincolnshire, UK

DN211FJ

Contact: Maxine Andrews

Specialties: Costumes, wigs and accessories.

Discount: 15% all year round (except licensed and sale items)

Terms: Seasonal dating for account with approved credit terms. Ship out of Dallas \$150 free freight.

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www.splashesandspills.com
00 44 1484 423082
adnan@splashesandspills.com
Unit 31, Beck Road
Huddersfield, UK, HD1 SDG
Contact: Adnan Rasod
Specialties: Special FX makeup.
UV/Neon makeup.
Discount: 10% off all items. Free
delivery on first order.

**STARLINE COSTUME, LLC
(SILVER)**
www.starline.la
(949) 209-8804
Fax (214) 279-8163
sales@starline.la
3420 Dalworth St.
Arlington, TX 76011
Contact: John Wiltgen
Specialties: High-quality on-trend
women's sexy costumes and ac-
cessories, including a great selec-
tion of Plus Sizes from 1-5X.
Discount: 8% discount for NCA
members. Tiered volume dis-
counts available.
Terms: Halloween Dating
OAC/Net 30 OAC/Major Credit
Cards. Minimum order \$300 for
new customers (no minimums for
existing customers).

SUNNYWOOD, INC. (GOLD)
www.sunnywood.net
(815) 675-9777
Fax (815) 675-9788
order@sunnywood.net
2503 Spring Ridge Dr., Unit H
Spring Grove, IL 60081
Contact: Tamara Semiletow
Specialties: Exquisite rhinestone
tiaras, men's crowns, period
pieces, Halloween costumes,
Santa suits and accessories.
Discount: All year long you would
receive the dozen price for single
piece items.
Terms: Net 60 terms on all orders
under \$500 (with approved
credit). Net 90 terms on all orders

over \$500 (with approved credit).
Member Privileges cannot be
used in combination with any
other special discounts or promo-
tions.

TABI'S CHARACTERS (SILVER)
www.tabischaracters.com
(323) 232-8011
Fax (323) 232-8016
tabis@sbcglobal.net
808 E. Jefferson Blvd.
Los Angeles, CA 90011
Contact: Jasmine or Amy

**TRICK OR TREAT STUDIOS
(SILVER)**
www.trickortreatstudios.com
(831) 713-9665
Fax (831) 621-4763
sales@trickortreatstudios.com
3085 Carriker Lane, Ste. E
Soquel, CA 95073
Contact: Teresa Ganaden
Specialties: High-quality Hal-
loween masks, costumes, and
props.
Discount: Orders from \$500 to
\$999 = 5%; Orders over \$1,000 =
10%.
Terms: Must have active member-
ship to receive the discount.

**UNDERWRAPS COSTUMES
(SILVER)**
www.underwrapscostumes.com
(818) 349-5300
Fax (818) 349-7200
info@underwraps.net
9600 Irondale Avenue
Chatsworth, CA 91311
Contact: Payman Shaffa
Specialties: Children and adult
costumes, accessories, props,
and masks.
Discount: 5% discount for NCA
members in good standing.
Terms: Initial order must meet
\$500 minimum.

WEST BAY INC. (GOLD)
www.westbayinc.com
(323) 720-5777
Fax (323) 720-5799
contact@westbayinc.com
7245 E. Oxford Way
Commerce, CA 90040
Contact: Addison Lee
Specialties: Fashion and Costume
Wigs, Blush, Character Wigs,
Glamour Eyez Eyelashes, Beards
and Mustaches.
Discount: \$1,000 to \$1,500 =
5%; \$1,501 to \$2,500 = 10%;
\$2,501 to \$3,500 = 12%;
\$3,501+ = 15%.
Terms: Minimum order per order
= \$300. Discounts apply on a per-
order basis. If payment terms
exist, late payments cancel all dis-
counts. All freight paid by buyer.
All new accounts opened on
credit card terms.